

BUSINESS ADVISOR

Louvain-la-Neuve | Join the Odoo adventure !



BUSINESS ADVISOR

Are you ready to learn fast and have a real impact on the company? Join Odoo, a growing software company with a killer product, a huge global community, as well as a fun and exciting work environment.

Value your **business knowledge**, practice your **language skills** and use your **shark attitude** to reach new objectives !

WHAT DO WE OFFER?

- No cold calling - You receive leads and focus on the value creation
- Deal with interesting people : SMEs' CEO, CFO, CTO, ...
- Learn with different management practices
- Deal with companies of various industries, sizes and from different countries
- Large apps scope : CRM, Accounting, e-Commerce, Inventory, HR, Project, ...
- Direct contact with consultants and follow-up of your projects
- High commissions for the best sellers
- No specific start date, we recruit all year long!



RESPONSIBILITIES

Lead the entire sales cycle

Achieve the monthly sales objectives for EMEA

Qualify the customers' needs

Negotiate and contract

Master demos of Odoo software

MUST HAVE

Master in Business

Interest in IT and softwares

0 to 5 years of experience

Fluent in English, any additional European language is an asset

Autonomous, Assertive & Proactive

Affinity with the IT world

Work permit for Belgium

Want more info ?
Ask jbr@odoo.com