

# BUSINESS ADVISOR

Antwerp | Join the Odoo adventure !



## BUSINESS ADVISOR

A new Odoo Office is opening in Antwerp. Be part of our arising team and get the opportunity to evolve further in the IT sector.

Value your **business knowledge**, practice your **language skills** and use your **shark attitude** to reach new objectives !

## WHAT DO WE OFFER?

- No cold calling - You receive leads and focus on the value creation
- Deal with interesting people : SMBs' CEO, CFO, CTO, ...
- Learn with different management practices
- Deal with companies of various industries, sizes and from different countries
- Large apps scope : CRM, Accounting, E-commerce, Inventory, HR, Project, ...
- Direct contact with consultants and follow-up of your projects
- High commissions for the best sellers
- No specific start date, we recruit all year long !



## RESPONSIBILITIES

Lead the entire sales cycle

Achieve the monthly sales objectives for EMEA

Qualify the customer needs

Negotiate and contract

Master demos of Odoo software

## MUST HAVE

Master in Business

Interest in IT and softwares

0 to 5 years experience

Fluent in : Dutch and English, any European language is an asset

Work permit for Belgium

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